



“Safety is our Mantra”

“CORPORATE BREIFING SESSION”

Annual Accounts 2024

DAWOOD EQUITIES LIMITED

“PSX & PMEX LICENSE HOLDERS” SECP BROKERS



TREC HOLDER
058



Broker Registration Code
PSX 058
PMEX BRC- 347



MEMBERSHIP CODE
MEM-195

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DAWOOD EQUITIES LIMITED

About Us

- Dawood Equities Limited (DEL) was incorporated under the Companies Ordinance 1984 on May 3, 2006 as Public Limited Company.
- DEL commenced commercial operations from October 03, 2006. DEL is also registered under the Securities and Exchange Commission of Pakistan (SECP) as a PSX & PMEX Broker.
- DEL is touting to be one of the growing equity trading platforms for capital markets in Pakistan.
- PMEX License Acquired in 2019

New Strategies & Development

- Significant growth of the PMEX Desk, positioning it as a viable alternative alongside the PSX
- Maintenance of a PACRA Credit Rating of (A-) for Long Term and (A2) for Short Term
- Notable financial growth and stability
- Currently, DEL operates a network of 8 branches across major cities in Pakistan, with plans for further expansion

Underwriting License

- Renewed in November, 2023- 2024

Underwriting performed 2023 – 2024

| Sr. No. | Companies |
|---------|-----------------------------|
| 1 | Gatron (Industries) Limited |
| 2 | TPL RMC |
| 3 | Mughal Energy Limited |
| 4 | The Searle Company Limited. |
| 5 | Pakistan Oxygen Limited |
| 6 | Treet Corporation Limited |
| 7 | Image Pakistan Limited |

Substantial Financial Turnover

- **Total Revenue for FY 2023-24 - 164.5m**
- **Total Operating Expenses for FY 2023-24 - 67.4m**
- **Profit/Loss Before Taxes for FY 2023-24 - 46.5m**
- **Earnings Per Share (EPS) for FY 2023-24 - PKR 1.11/per share**
- **Equity at the end of FY 2023-24 - 291M**
- **New Accounts Opened during FY 2023-24 – More than 400 Accounts**



FINANCIAL HIGHLIGHTS

| Financial Year ending June 30 | 2024 | 2023 | 2022 | 2021 | 2020 | 2019 |
|---|--------------|--------------|--------------|--------------|--------------|--------------|
| Operating Results | | | | | | |
| Opening Revenue | 134,152,768 | 62,339,791 | 115,715,043 | 139,331,028 | 39,476,322 | 16,412,640 |
| Capital Gain/(Loss) on disposal investment net. | 18,523,411 | (729,488) | 10,964,397 | 11,885,816 | 3,922,893 | 2,114,390 |
| Gain/(Loss) on remeasurement of investments carried at fair value of through profit and loss. | 2,333,340 | 1,438,970 | (6,314,107) | 2,215,681 | 902,955 | (1,414,967) |
| Administrative Expenses | (53,881,584) | (44,635,104) | (53,983,354) | (37,496,458) | (21,804,990) | (1,011,851) |
| Financial Charges | (12,306,844) | (8,202,924) | (2,461,605) | (77,951) | (69,152) | (114,563) |
| Other Operating Income | 9,450,446 | 6,894,761 | 4,303,284 | 3,205,235 | 3,081,063 | 8,221,388 |
| Other Operating Charges | (1,248,588) | (1,060,000) | (1,603,957) | (867,454) | (781,934) | (960,273) |
| Profit/(Loss) before taxation | 46,522,563 | (15,612,900) | 15,507,831 | 59,328,662 | 14,613,237 | 5,646,764 |
| Taxation | (15,897,162) | (8,461,153) | (5,905,274) | (17,794,695) | (6,509,168) | (5,167,204) |
| Profit/(Loss) after taxation | 30,625,401 | (24,074,053) | 9,602,557 | 41,533,967 | 8,104,069 | 479,560 |
| EPS | 1.11 | (0.88) | 0.35 | 1.66 | 0.32 | 0.02 |
| Pay outs | | | | | | |
| Dividend | | | | | | |
| Bonus% | | | | 10 | | |
| Capital & Reserve | | | | | | |
| Authorised Share Capital | 300,000,000 | 300,000,000 | 300,000,000 | 300,000,000 | 300,000,000 | 300,000,000 |
| Issued, subscribed and paid-up Capital | 275,000,000 | 274,965,000 | 274,965,000 | 249,965,000 | 249,965,000 | 249,965,000 |
| Reserves | 16,175,376 | (24,745,000) | 4,714,411 | 43,099,526 | (22,924,530) | (25,924,530) |
| Share Application Money | | | | | | |
| Assets & Liabilities | | | | | | |
| Total Assets | 475,568,021 | 353,743,104 | 372,657,361 | 349,876,765 | 245,969,236 | 237,045,163 |
| Current Assets | 429,285,279 | 300,473,314 | 312,623,815 | 292,659,958 | 168,222,035 | 152,737,865 |
| Current Liabilities | 183,673,416 | 102,163,087 | 91,026,473 | 56,787,239 | 18,029,328 | 12,979,693 |

PACRA Rating

A- Long Term

A2- Short Term

PSX PRODUCTS

PSX Regular Market

Ready Futures

Margin Trading System (MTS)

Margin Finance (MF)

Bond Automated (BATS)

PMEX PRODUCTS

Indices

Energy

Metals

Oil

Cots

Agricultural

Intra Day

Physical Gold

Cash Settled Futures Contract

The Cash Settled Futures Contract is a contract that does not mandate giving/taking deliveries of underlying commodities. The contract is settled through cash and not physical delivery at expiry or at the time the investor/trader wants to liquidate his/her open position. The cash-settled futures offered by PMEX can be clubbed into four main categories:

| Metals | Energy | Agricultural | Financials | |
|-----------|-----------------|--------------|--|-------------------------|
| Gold* | WTI Crude Oil* | Cotton | US Equity Indices (DJ, SP500, NSDQ100) | Selected Currency Pairs |
| Silver* | Brent Crude Oil | Wheat | Japan Equity Indices | |
| Platinum | Natural Gas | Corn | - | |
| Palladium | - | Soybean | - | |
| Copper | - | - | - | |

*Intraday (ID) variants are also available for these commodities

All cash-settled futures contracts are benchmarked with leading global exchanges. Within each futures commodity, a variety of contracts are offered based on their size

Deliverable Futures Contract

The Deliverable Futures Contract is settled through giving/taking the actual delivery of the underlying commodity on a final settlement after the expiry day. However, the investor/trader can liquidate their open positions at any time before expiry and book their profit/losses in terms of cash. Following are the physical deliverable futures listed at PMEX:

Metals

Milli Tola Gold, Tola Gold

DEL Head Office

Address: Saima Trade Tower, 17th floor A, I.I Chundrigar Rd, Karachi

Contact: 021-32275214, 021-32275881

DEL Branches

Karachi Stock Exchange Branch (1)
Room #409- 410 , 4th Floor, New
Stock Exchange Building, Stock
Exchange Road I.I Chundrigar Rd
Karachi

Karachi Stock Exchange Branch (2)
Room # 806, 8th Floor, New Stock
Exchange Building, Stock Exchange
Road, I.I Chundrigar Rd
Karachi

BANTAVANGAR BRANCH
Shop No. 2, Plot No. C-10
Bantavangar, Liquatabad ,
Karachi

Gulistan-e -Johar Branch: Office
No.2, Ground Floor, Ho. R. 44, ST,
11, Block 15, Gulistan-e-Johar,
Karachi

Hyderabad Branch
Office No.321-A, 8th Floor ,
Dawood Center, Autobhan Road
Hyderabad

Faisalabad Branch
5th Floor Statelife Building,
Liaquat Road, Faisalabad

Niazbaig, Lahore Branch : Room
no 8, First floor , 10 A, Kibria Town,
Raiwind Road , P.O Thokar
Niazbaig, Lahore

Sargodha Branch
Office No.134, First Floor, Al-
Rehman Plaza, University Road,
Sargodha



**THANK YOU
QUESTIONS?**