



"Safety is our Mantra"

"CORPORATE BRIEFING SESSION"

Annual Accounts 2024

DAWOOD EQUITIES LIMITED

"PSX & PMEX LICENSE HOLDERS" SECP BROKERS



Securities & Exchange
Commission of Pakistan

Broker Registration Code
PSX 058
PMEX BRC- 347



PAKISTAN
STOCK EXCHANGE
LIMITED

TREC HOLDER
058



PAKISTAN
MERCANTILE
EXCHANGE

MEMBERSHIP CODE
MEM-195

TABLE OF CONTENTS

1. About Us
2. New Strategies & Development
3. Corporate Social Responsibility
4. Underwriting License
5. Substantial Financial Turnover
6. PACRA Rating
7. PSX Products
8. PMEX Products
9. PMEX Contract's
10. PSX Branches

DAWOOD EQUITIES LIMITED

About Us

- **Dawood Equities Limited (DEL) was incorporated under the Companies Ordinance 1984 on May 3, 2006 as Public Limited Company.**
- **DEL commenced commercial operations from October 03, 2006. DEL is also registered under the Securities and Exchange Commission of Pakistan (SECP) as a PSX & PMEX Broker.**
- **DEL is touting to be one of the growing equity trading platforms for capital markets in Pakistan.**
- **PMEX License Acquired in 2019**

New Strategies & Development

- Significant growth of the PMEX Desk, positioning it as a viable alternative alongside the PSX
- Maintenance of a PACRA Credit Rating of (A-) for Long Term and (A2) for Short Term
- Notable financial growth and stability
- Currently, DEL operates a network of 8 branches across major cities in Pakistan, with plans for further expansion

Underwriting License

- Renewed in November, 2023- 2024

Underwriting performed 2023 – 2024

Sr. No.	Companies
1	Gatron (Industries) Limited
2	TPL RMC
3	Mughal Energy Limited
4	The Searle Company Limited.
5	Pakistan Oxygen Limited
6	Treet Corporation Limited
7	Image Pakistan Limited

Substantial Financial Turnover

- **Total Revenue for FY 2023-24 - 164.5m**
- **Total Operating Expenses for FY 2023-24 - 67.4m**
- **Profit/Loss Before Taxes for FY 2023-24 - 46.5m**
- **Earnings Per Share (EPS) for FY 2023-24 - PKR 1.11/per share**
- **Equity at the end of FY 2023-24 - 291M**
- **New Accounts Opened during FY 2023-24 – More than 400 Accounts**



DAWOOD EQUITIES LIMITED

FINANCIAL HIGHLIGHTS

Financial Year ending June 30	2024	2023	2022	2021	2020	2019
Operating Results						
Opening Revenue	134,152,768	62,339,791	115,715,043	139,331,028	39,476,322	16,412,640
Capital Gain/(Loss) on disposal investment net.	18,523,411	(729,488)	10,964,397	11,885,816	3,922,893	2,114,390
Gain/(Loss) on remeasurment of investments carried at fair value of through profit and loss.	2,333,340	1,438,970	(6,314,107)	2,215,681	902,955	(1,414,967)
Administrative Expenses	(53,881,584)	(44,635,104)	(53,983,354)	(37,496,458)	(21,804,990)	(1,011,851)
Financial Charges	(12,306,844)	(8,202,924)	(2,461,605)	(77,951)	(69,152)	(114,563)
Other Operating Income	9,450,446	6,894,761	4,303,284	3,205,235	3,081,063	8,221,388
Other Operating Charges	(1,248,588)	(1,060,000)	(1,603,957)	(867,454)	(781,934)	(960,273)
Profit/(Loss) before taxation	46,522,563	(15,612,900)	15,507,831	59,328,662	14,613,237	5,646,764
Taxation	(15,897,162)	(8,461,153)	(5,905,274)	(17,794,695)	(6,509,168)	(5,167,204)
Profit/(Loss) after taxation	30,625,401	(24,074,053)	9,602,557	41,533,967	8,104,069	479,560
EPS	1.11	(0.88)	0.35	1.66	0.32	0.02
Pay outs						
Dividend						
Bonus%				10		
Capital & Reserve						
Authorised Share Capital	300,000,000	300,000,000	300,000,000	300,000,000	300,000,000	300,000,000
Issued, subscribed and paid-up Capital	275,000,000	274,965,000	274,965,000	249,965,000	249,965,000	249,965,000
Reserves	16,175,376	(24,745,000)	4,714,411	43,099,526	(22,924,530)	(25,924,530)
Share Application Money						
Assets & Liabilities						
Total Assets	475,568,021	353,743,104	372,657,361	349,876,765	245,969,236	237,045,163
Current Assets	429,285,279	300,473,314	312,623,815	292,659,958	168,222,035	152,737,865
Current Liabilities	183,673,416	102,163,087	91,026,473	56,787,239	18,029,328	12,979,693

PACRA Rating

A⁻ Long Term

A2⁻ Short Term

PSX PRODUCTS



PSX Regular Market

Ready Futures

Margin Trading System (MTS)

Margin Finance (MF)

Bond Automated (BATS)

PMEX PRODUCTS



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graph TD; A[PMEX PRODUCTS] --- B[Indices]; A --- C[Energy]; A --- D[Metals]; A --- E[Oil]; A --- F[Cots]; A --- G[Agricultural]; A --- H[Intra Day]; A --- I[Physical Gold]
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Indices

Energy

Metals

Oil

Cots

Agricultural

Intra Day

Physical Gold

Cash Settled Futures Contract

The Cash Settled Futures Contract is a contract that does not mandate giving/taking deliveries of underlying commodities. The contract is settled through cash and not physical delivery at expiry or at the time the investor/trader wants to liquidate his/her open position. The cash-settled futures offered by PMEX can be clubbed into four main categories:

Metals	Energy	Agricultural	Financials	
Gold*	WTI Crude Oil*	Cotton	US Equity Indices (DJ, SP500, NSDQ100)	Selected Currency Pairs
Silver*	Brent Crude Oil	Wheat	Japan Equity Indices	
Platinum	Natural Gas	Corn	-	
Palladium	-	Soybean	-	
Copper	-	-	-	

**Intraday (ID) variants are also available for these commodities*

All cash-settled futures contracts are benchmarked with leading global exchanges. Within each futures commodity, a variety of contracts are offered based on their size

Deliverable Futures Contract

The Deliverable Futures Contract is settled through giving/taking the actual delivery of the underlying commodity on a final settlement after the expiry day. However, the investor/trader can liquidate their open positions at any time before expiry and book their profit/losses in terms of cash. Following are the physical deliverable futures listed at PMEX:

Metals

Milli Tola Gold, Tola Gold

DEL Head Office

Address: Saima Trade Tower, 17th floor A, I.I Chundrigar Rd, Karachi

Contact: 021-32275214,021-32275881

DEL Branches

Karachi Stock Exchange Branch (1)
Room #409- 410 , 4th Floor, New
Stock Exchange Building, Stock
Exchange Road I.I Chundrigar Rd
Karachi

Karachi Stock Exchange Branch (2)
Room # 806, 8th Floor, New Stock
Exchange Building, Stock Exchange
Road, I.I Chundrigar Rd
Karachi

BANTAVANGAR BRANCH
Shop No. 2, Plot No. C-10
Bantavangar, Liguatabad ,
Karachi

Gulistan-e -Johar Branch: Office
No.2, Ground Floor, Ho. R. 44, ST,
11, Block 15, Gulistan-e-Johar,
Karachi

Hyderabad Branch
Office No.321-A, 8th Floor ,
Dawood Center, Autobhan Road
Hyderabad

Faisalabad Branch
5th Floor Statelife Building,
Liaquat Road, Faisalabad

Niazbaig, Lahore Branch : Room
no 8, First floor , 10 A, Kibria Town,
Raiwind Road , P.O Thokar
Niazbaig, Lahore

Sargodha Branch
Office No.134, First Floor, Al-
Rehman Plaza, University Road,
Sargodha



THANK YOU

QUESTIONS?